

11. REVENUE GENERATION

- A. Project the funds anticipated to be generated by the project. This projection should include any source of funds which could have any reasonable connection to the proposed development.
1. Make the following projection by year, including the first and last year in which any construction and/or development takes place:
 - (a) Yearly ad valorem tax receipts
 - (b) Yearly impact fees collected
 - (c) Yearly sales tax received by local government
 - (d) Yearly gasoline tax received by local government
 - (e) Yearly projections of any funds by any other sources generated as a result of development of the propose project in the region
 2. List all assumptions used to derive the above projections and estimates, show the methodologies used and describe the generally accepted accounting principals used in all assumptions, estimates and projections.

Table 11.1 estimates, to the extent possible based on information currently known, the non-recurring and recurring revenues that the Parkland DRI will generate for Miami-Dade County. **Table 11.2** estimates, to the extent possible based on information currently known, the non-recurring and recurring revenues that the Parkland DRI will generate for other local governmental entities, including the following:

- Miami-Dade County Public Schools
- South Florida Water Management District
- Environmental Project

The revenue estimates presented in **Tables 11.1** and **11.2** are in 2006 Constant Dollars.

**TABLE 11.1
REVENUE GENERATION
Miami-Dade County
(Thousands of 2006 Dollars)**

| | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | <u>Total Non- Recurring</u> |
|----------------------------|------|---------|---------|---------|---------|---------|---------|---------|---------|---------------------------------|
| Miami-Dade County | | | | | | | | | | |
| Non-Recurring | | | | | | | | | | |
| Impact Fees | | | | | | | | | | |
| Road | 0.0 | 420.7 | 1,187.1 | 1,058.6 | 1,058.6 | 1,016.6 | 1,346.4 | 1,267.9 | 0.0 | 7,355.9 |
| Police | 0.0 | 84.6 | 113.5 | 110.7 | 110.7 | 162.2 | 128.2 | 119.9 | 0.0 | 829.8 |
| Fire | 0.0 | 184.8 | 200.7 | 184.6 | 184.6 | 293.8 | 222.6 | 212.6 | 0.0 | 1,483.7 |
| Parks | 0.0 | 339.3 | 733.6 | 733.6 | 733.6 | 733.6 | 733.6 | 722.6 | 0.0 | 4,729.9 |
| Building Permit Fees | * | * | * | * | * | * | * | * | * | |
| Sewer Connection Fees | * | * | * | * | * | * | * | * | * | |
| Total Non-Recurring | 0.0 | 1,029.4 | 2,234.9 | 2,087.5 | 2,087.5 | 2,206.2 | 2,430.8 | 2,323.0 | 0.0 | 14,399.3 |
| Recurring | | | | | | | | | | |
| Ad valorem** | | | | | | | | | | |
| General Fund | 0.0 | 0.0 | 656.5 | 2,089.7 | 3,479.2 | 4,868.7 | 6,199.8 | 7,735.1 | 9,004.9 | |
| Debt Service | 0.0 | 0.0 | 32.2 | 102.4 | 170.5 | 238.6 | 303.8 | 379.0 | 441.2 | |
| UMSA | 0.0 | 0.0 | 275.3 | 876.3 | 1,459.1 | 2,041.8 | 2,600.0 | 3,243.8 | 3,776.3 | |
| Water & Sewer | * | * | * | * | * | * | * | * | * | |
| Occupational Licenses | * | * | * | * | * | * | * | * | * | |
| Sales Tax | * | * | * | * | * | * | * | * | * | |
| Gasoline Tax | * | * | * | * | * | * | * | * | * | |
| Fire District | | | | | | | | | | |
| Ad valorem** | | | | | | | | | | |
| Operating | 0.0 | 0.0 | 293.2 | 933.3 | 1,553.9 | 2,174.4 | 2,768.9 | 3,454.6 | 4,021.7 | |
| Debt Service | 0.0 | 0.0 | 5.9 | 18.6 | 31.0 | 43.4 | 55.3 | 68.9 | 80.2 | |
| Library District | | | | | | | | | | |
| Ad valorem*** | 0.0 | 0.0 | 54.7 | 174.1 | 289.8 | 405.5 | 516.4 | 644.3 | 750.0 | |
| Children's Trust | 0.0 | 0.0 | 48.2 | 153.6 | 255.7 | 357.8 | 455.6 | 568.4 | 661.7 | |
| Ad valorem** | | | | | | | | | | |

* Can not be estimated at this time based on the information available

** Figure only includes taxes paid on real property. Insufficient data available to estimate taxes on commercial personal property.

Source: Miami Economic Associates, Inc.

TABLE 11.2
REVENUE GENERATION
OTHER LOCAL GOVERNMENTS
(Thousands of 2006 Dollars)

| | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | Total Non-Recurring |
|----------------------------------|------|---------|---------|---------|---------|---------|---------|----------|----------|---------------------|
| Miami-Dade Public Schools | | | | | | | | | | |
| Non-Recurring | | | | | | | | | | |
| Impact Fees | 0.0 | 1,008.7 | 2,191.0 | 2,191.0 | 2,191.0 | 2,191.0 | 2,191.0 | 2,161.9 | 0.0 | 14,125.6 |
| Recurring | | | | | | | | | | |
| Ad valorem** | | | | | | | | | | |
| Operating | 0.0 | 0.0 | 894.1 | 2,846.1 | 4,738.5 | 6,630.9 | 8,443.8 | 10,534.8 | 12,264.3 | |
| Debt Service | 0.0 | 0.0 | 55.2 | 175.8 | 292.8 | 409.7 | 521.7 | 650.9 | 757.7 | |
| SFWMD | | | | | | | | | | |
| Ad valorem** | 0.0 | 0.0 | 67.2 | 213.8 | 356.0 | 498.1 | 634.3 | 791.4 | 921.3 | |
| Environmental Project | | | | | | | | | | |
| Ad valorem** | 0.0 | 0.0 | 11.3 | 35.8 | 59.6 | 83.4 | 106.3 | 132.6 | 154.3 | |

* Can not be estimated at this time based on the information available

** Figure only includes taxes paid on real property. Insufficient data available to estimate taxes on commercial personal property.

Source: Miami Economic Associates, Inc.

Bases of Revenue Estimates

The materials that follow provide the bases used in formulating the revenue estimates provided in **Tables 11.1** and **11.2**.

Project Description

When completed, Parkland will be comprised of a mixture of residential and commercial uses. **Table 11.3** shows the amounts of development proposed and anticipated schedule of completion by use.

| | Single-Family Detached | Single-Family Attached | Multi-Family | Retail | Medical Office | Hospital | Industrial/Flex |
|--------------|-------------------------------|-------------------------------|---------------------|----------------|-----------------------|-----------------|------------------------|
| Year | (D.U.) | (D.U.) | (D.U.) | (S.F) | (S.F.) | (Beds) | (S.F) |
| 2008 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2009 | 57 | 200 | 248 | 50,000 | 0 | 0 | 50,000 |
| 2010 | 200 | 375 | 500 | 0 | 50,000 | 100 | 50,000 |
| 2011 | 200 | 375 | 500 | 50,000 | 0 | 0 | 100,000 |
| 2012 | 200 | 375 | 500 | 50,000 | 0 | 0 | 100,000 |
| 2013 | 200 | 375 | 500 | 0 | 0 | 0 | 100,000 |
| 2014 | 200 | 375 | 500 | 50,000 | 50,000 | 100 | 100,000 |
| 2015 | 200 | 361 | 500 | 0 | 0 | 0 | 50,000 |
| Total | 1,257 | 2,436 | 3,248 | 200,000 | 100,000 | 200 | 550,000 |

Source: Miami Economic Associates, Inc.

For the purpose of this analysis, it is assumed that construction of all uses with the exception of the hospital will take 12 months or less, with the requisite impact and permit fees paid in the year of construction. Each phase of the hospital will require 2 years to construct with the requisite impact and permit fees paid in the year construction commences. Development completed in a particular year will be placed on the tax rolls the following year.

Taxable Values

For the purpose of this analysis, the following taxable values are assumed for each use proposed for development at the Parkland DRI:

- Single-family detached: \$ 325,000
- Single-family attached: \$ 215,000
- Multi-family: \$ 135,000
- Retail: \$200/square foot
- Medical office: \$200/square foot
- Hospital: \$ \$150,000/bed
- Industrial/Flex: \$ 150/square foot

The estimated taxable value of the residential units assumes they are placed on the tax rolls at 80 percent of their sales price and that all of them qualify for the homestead exemption. The estimated taxable values of the non-residential uses are based on a review of comparable properties.

Non-recurring Revenues

During the period of project development, a variety of fees will be paid on a one-time basis. The bases for calculating these non-recurring revenues are discussed below.

Platting

Miami-Dade County will collect fees when the property on which the Parkland DRI is developed is platted. However, the amount of those fees can not be estimated at this time because it is unknown how the property will be platted in terms of number and size of parcels.

Impact Fees

Impact fees for roads, police and fire are paid to Miami-Dade County for all new development in Unincorporated Miami-Dade County. Park impact fees are paid to the County for all new residential units. Impact fees for schools are also required to be paid on all new residential units with the recipient being the Miami-Dade School District. The impact fee amounts shown in **Table 11.1 and Table 11.2** reflect the current published rates schedules based on the quantities of development by use contemplated. For the purpose of calculating school impact fees, it is assumed that the average single-family detached unit will be 2,100 square feet while the average single-family attached and condominium units will be 1,600 and 1,300 square feet, respectively, based on the current impact fee formula. However, the ordinance and formula are under review, and it is anticipated that changes will be adopted in the next 6 to 8 months that could significantly increase the fee.

Permit Fees

Miami-Dade County charges building permit fees on new construction within Unincorporated Miami-Dade County. Architectural and engineering plans for the structures that will comprise the Parkland DRI have not been sufficiently formulated at this time to calculate the amounts that will be paid in building permit fees at this time.

Water and Sewer Connection Fees

Miami-Dade County will collect connection fees for water and sewer services. The amounts that will be collected can not be estimated at this time because they will depend on engineering parameters regarding the number and size of meters that have not presently been defined.

Recurring Revenues

Miami-Dade County and other of the local governmental entities listed above will receive recurring revenues annually as a result of the development of the Parkland DRI. The bases for the recurring revenues projected in **Tables 11.1** and **11.2** are discussed below.

Ad Valorem Taxes

Ad valorem taxes will be paid to a variety of governmental entities on the development proposed within the Parkland DRI at the rates shown below:

- Miami-Dade County: \$5.835/\$1,000 of taxable value
- Miami County Debt Service: \$0.285/\$1000 of taxable value
- Miami-Dade County UMSA: \$2.447/\$1,000 of taxable value
- Miami-Dade County Fire: \$2.6091/\$1,000 taxable value
- Miami-Dade County Fire Debt Service: \$0.052/\$1,000 of taxable value
- Miami-Dade Library: \$0.486/\$1,000 taxable value
- Children's Trust: \$0.4288/\$1,000 of taxable value
- Miami-Dade Public Schools: \$7.947/\$1,000 of taxable value
- Miami-Dade Public Schools Debt Service: \$0.491/\$1,000 of taxable value
- South Florida Water Management District: \$0.5970/\$1,000 of taxable value
- Environmental Project: \$0.100/\$1,000 of taxable value

Ad valorem taxes will be paid on all of the real property that comprises the Parkland DRI as well as on the personal property contained within its commercial facilities. The figures shown in **Tables 11.1** and **11.2** include only the amounts paid on real property because there is no basis for estimating within any precision that value of the taxable personal property.

Water and Sewer Charges

Miami-Dade County will provide water and sewer service to the Parkland DRI. The amounts charged for those services will be based on a number of variables that are not known at this time including the rates of consumption by project component and the number and size of the meters installed. It is, therefore, not possible to estimate these charges at this time.

Utility Taxes, Franchise Fees and Unified Communications Tax

Utility taxes, franchise fees inclusive of the Unified Communications Tax are collected from the providers of water, electric, telephone, cable and gas services within Unincorporated Miami-Dade based on their revenues. The amounts collected as a result of the development of the Parkland will be dependent on the actual usage of the various services enumerated above, which can not be estimated at this time.

Occupational License Fees

Businesses operating within Unincorporated Miami-Dade County are required to obtain occupational licenses from the County. The rates paid vary depending on the type and size of the business enterprise. Since the number, size and type of the businesses that will occupy the non-residential uses that will be developed as part of the Parkland DRI are not currently known, the occupational license fees that will be generated cannot be estimated at this time within any specificity.

Sales Tax

The State of Florida imposes a 6 percent sales tax on certain transactions including retail sales of non-exempt goods, food and beverage sales in eating and drinking establishments and rent payments. Portions of these amounts are rebated to the county in which the revenues are collected. The rebates to Miami-Dade County are then partially distributed to the municipalities within the county. Insufficient data relating to items such as sales volumes and rental rates is available at this time to calculate these amounts. For the same reason, it is not possible to calculate the amounts of sales tax that will be collected for the Miami-Dade County's Health Trust and its transit system under local option sales tax programs.

Gasoline Tax

Each gallon of gasoline sold and used by people to travel to and from the Parkland DRI is taxed at the State level. The State levies a tax of \$0.172 per gallon. From this amount, \$0.03 is distributed to County governments and \$0.01 to municipalities. Given that fuel consumption and commutation distances can vary greatly depending on vehicle and where people work, no attempt has been made to project the gasoline consumption that would be attributable to the Parkland DRI or the resultant revenues.